



DECKS | PORCHES | SUNROOMS | OUTDOOR KITCHENS

# MAKE THE MOST OF EVERY MOMENT OUTDOORS

Founded in 2006, First State Building & Design is a family-owned company with a reputation for excellence. We specialize in creating and building custom decks, gazebos, patios, pools and outdoor living spaces throughout Pennsylvania and Delaware. Our pride and dedication to our work have helped us grow from one truck to more than ten full-time employees.

All of our projects are done in-house, which means we work with our clients every step of the way. Our full-service approach includes 3D renderings, structural drawings, design areas, product recommendations and more.

From the initial consultation to the final walkthrough, our team members create a seamless client experience and a finished project that our customers will enjoy for years to come.



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## AN EXPERIENCED TEAM

Our team is made up of eight craftsmen, two Computer-Aided Design (CAD) designers, two field foremen and administrative staff members. We have more than a decade of knowledge in 3D modeling, structural design and comprehensive backyard design work. Our designers use AutoCAD, Chief Architect and Realtime Landscaping Pro software programs, among others.

We are continuously learning and improving, always staying current on the newest annual products, code updates and classroom settings.

Our team of professionals graduated from Azek University, where we received product knowledge of Azek and TimberTech deck, rail, trim, moulding and pavers. We have attended ongoing education seminars at EP Henry and Techo-Bloc, in addition to some of the industry's largest suppliers and manufacturers. Our commitment to continuing education gives our designers and installers an advantage by offering our clients the latest in design trends and innovations.

# IN-HOUSE CUSTOMIZATION

At FSBD, we understand that your deck and outdoor space are unique. We have the experience and creativity to provide the design and construction required to help you fulfill your dreams. No project is too large or too small for FSBD's experienced craftsmen.

Every project we construct is custom tailored to your needs. Whether you want a classic stone patio or an exotic pool escape, we will work with you to create the backyard of your dreams.

FSBD is proud to provide all of its services in-house; your project will be handled by the same project manager from beginning to end. Additionally, you can rest easy knowing that our team handles all preconstruction permitting and inspections, ensuring you have hassle-free, no-worry construction.

## OUR RANGE OF SERVICES:

- Decks
- Sunrooms
- Porches
- Pergolas
- Gazebos

# DECKS AND RAILINGS

FSBD was founded as a custom deck design and construction firm, and it is still one of the things we do best. Our team of professionals has extensive experience building hardwood and composite decks that vary in scale from traditional to elaborate multi-level projects.

We partner with the finest suppliers and premium deck companies in the industry, including Azek, TimberTech, Shoreline Vinyl, Feeney, Weyerhaeuser, Culpepper Wood Preservers, and J Gibson McIlvain. This allows us to give our clients a wide range of products with exceptional quality and a solid warranty.

FSBD designers are Computer-Aided Design certified, offering 3D renderings before any work begins and modify plans as needed, allowing our clients to see the design and how it will look on their property.

Our installers have decades of experience building custom decks. They can anticipate and prevent issues that a less seasoned contractor may miss. We are so confident in our company that we offer a comprehensive limited lifetime warranty.

Our designers and installers can offer options to enhance your deck, such as custom benches, trellis and pergolas. These accents distinguish your home while highlighting your property and landscaping.

We are premier partners with major decking and railing suppliers and can offer the widest range of colors, styles and customizations on the market today. And we complement our designs with the latest in railing and lighting trends.

*IF YOU CAN DREAM IT, WE CAN BUILD IT.*



### DECKING/RAILING

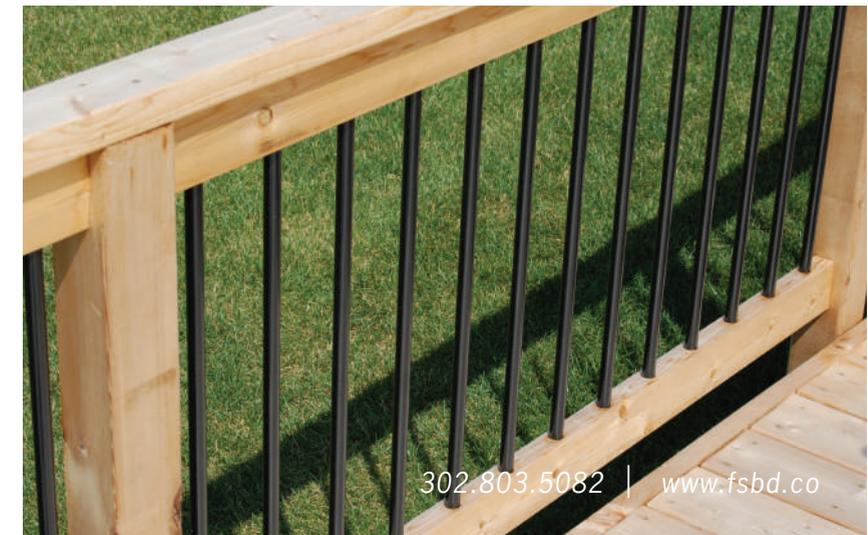
Azek  
TimberTech  
Shoreline Vinyl  
Feeney

### WOOD PRODUCTS

Weyerhaeuser  
Culpepper Wood Preservers  
J Gibson McIlvain  
American Millwork & Cabinetry  
Eastern Engineered Wood Products  
Real Cedar Western Red Lumber

### LIGHTING

Volt Landscape Lighting  
Dekor Lighting





## SUNROOMS & PORCHES

Sunroom additions are one of the most attractive and efficient ways to add living space to your home. FSBD specializes in crafting and installing four season rooms that your whole family will enjoy.

Our team of experienced professionals can design a space that fits your style, from rustic barn lounges to elegant seating areas. We offer a range of options for flooring, such as carpet, tile, hardwood or decking, in addition to choices for walls and ceilings made of drywall, tongue and groove, wainscoting or repurposed wood.

FSBD does full window, skylight and door installs with the nation's most recognizable brands, including Andersen, Marvin and United Window and Door Manufacturing. We also offer a number of different trim profiles for the baseboard, windowsills, window casing and ceiling.

The options for enhancing your sunroom are endless. Clients have also built greenhouses, kitchens, pool houses and outdoor bars that can be enjoyed year round.

If you're interested in learning how you can maximize your living space, contact FSBD for a complimentary design consultation.



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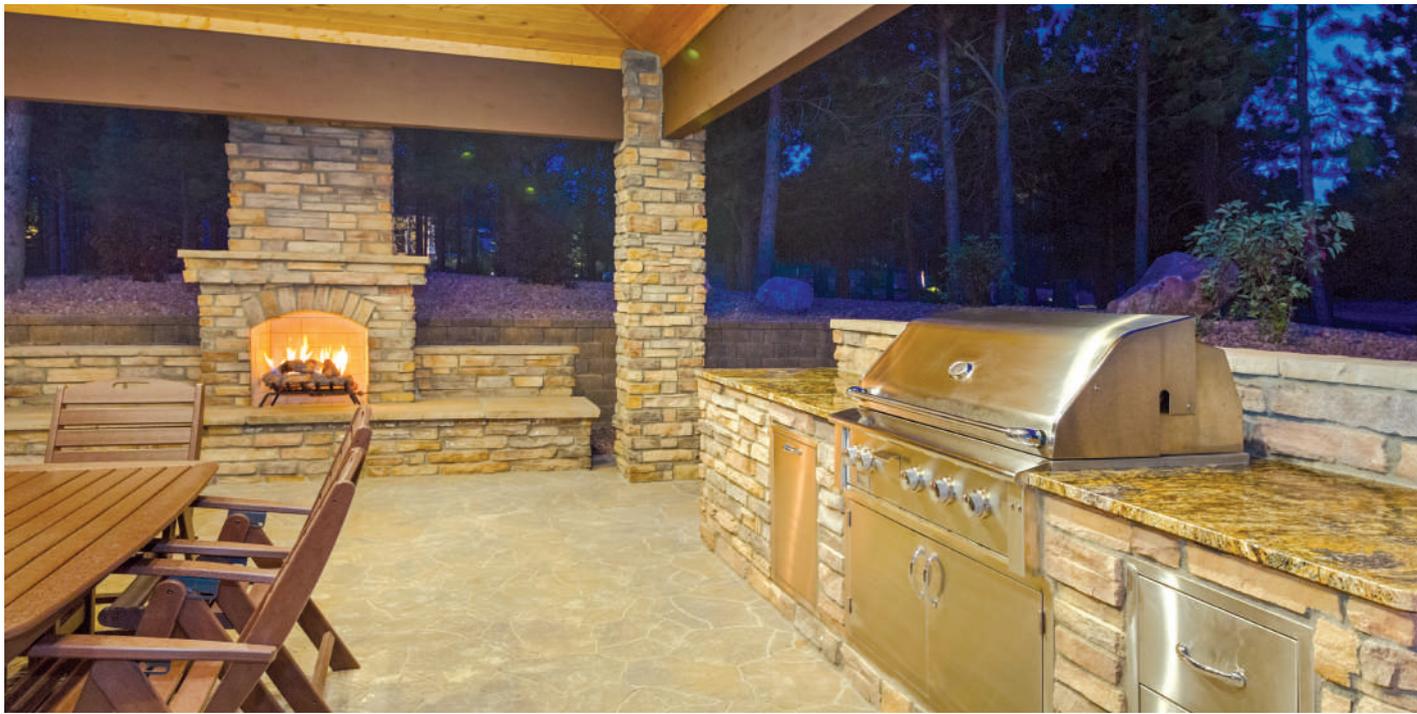
## OUTDOOR STRUCTURES AND ACCESSORIES

Your outdoor space is an extension of your home. Pergolas, gazebos and outdoor kitchens offer places to relax from the glare of the sun or extra areas for entertaining guests.

FSBD creates and designs superior custom outdoor structures to highlight your home. From rustic outdoor kitchens to timeless cedar pergolas, our craftsmen can show you how to choose the design that works with your style and within your budget.

Our professionals will render 3D designs so you can see how your finished outdoor living space will look and make any adjustments before work begins. This design approval process cuts down on unnecessary costs, time and error, delivering superior results and client satisfaction.

Let FSBD show you how small projects can make large impacts to the value and beauty of your home.



## HARDSCAPING

Natural stone is one of the most popular and versatile building materials available today. Its beauty and timeless appeal add style and increase the value of your home. Use it for patios, walkways, fireplaces, outdoor kitchens and much more. FSBD's team of experienced professionals specialize in creating, designing and building with natural stone.

Using the latest in 3D software such as Chief Architect and AutoCAD, we can create a rendering of how your finished property will look. All work is completed in-house by our certified installers, who take part in ongoing education seminars held at EP Henry and Techo-Bloc, the industry leaders in hardscaping products.

We believe so strongly in our work that we back it with a limited lifetime warranty, one of the best in the business.

Let us show you how to make the most of your home by contacting us for a design proposal and estimate.

### HARDSCAPING SERVICES:

- Natural Stone Walkways and Steps
- Stamped Concrete Patios
- Outdoor Kitchens and Seating Areas
- Fireplaces
- Retaining Walls
- Stone Countertops
- Pavers

### HARDSCAPING

- EP Henry
- Brickform
- Techo-Bloc
- QuarryCut

## POOLS

Don't waste your time in long lines of shore traffic or lugging bags of gear to the pool. Contact First State Building and Design to begin planning your pool today and you can be relaxing in the sun all season long.

Whether you are looking for a private backyard oasis or an expansive entertaining space, our team will create an environment that's unique to the lifestyle you choose to live. We have a variety of options available to suit every investment level, taste and lifestyle.

And because we began our business as a deck and patio company, we have the ideal background to advise our clients on the best setting for your pool. From stamped concrete patios to multi-level decks, FSBD offers a variety of ideas and solutions.

Contact FSBD for a complimentary pool consultation today.



# SUPERIOR MATERIALS

We believe in working with the best, which is why we partner with the leaders in the industry. Our years of experience have shown that working with superior materials reduces the possibilities of quality issues down the road. FSD works with the following companies on our projects:

DECKING/RAILING	WOOD PRODUCTS	LIGHTING	DOORS/WINDOWS
Azek TimberTech Shoreline Vinyl Feeney	Weyerhaeuser Culpepper Wood Preservers J Gibson McIlvain American Millwork & Cabinetry Eastern Engineered Wood Products	Volt Landscape Lighting Dekor Lighting	United Window and Door Manufacturing Andersen Windows and Doors Marvin
HARDSCAPING	EXTERIOR	SCREEN PRODUCTS	FASTENERS
EP Henry Brickform Techo-Bloc QuarryCut	James Hardie CertainTeed GAF Roofing Shingles & Materials	Screen Tight CityScapes, Inc.	FastenMaster Simpson Strong-Tie Starborn Industries, Inc.



# ENVIRONMENTAL IMPACT

We believe in building for tomorrow, building better green and sustainable structures that will stand the tests of time, consuming with a smaller footprint, and providing healthier living options for every family and business.

Our commitment to green building construction revolves around four basic principles:

1. Weave sustainability into the fabric of all company operations to reduce our carbon footprint
2. Encourage all clients and partners to incorporate sustainable design and construction methods, regardless of project goals
3. Bring viable, green building construction solutions to the table
4. Educate and train our employees in sustainable construction best practices and provide the tools for them to lead the way



## TOP OF THE LINE WARRANTY

We stand by our work, which is why we offer a limited lifetime warranty to supplement our suppliers' comprehensive deck and rail warranties.

The FSBD labor warranty begins as soon as our projects are completed and excludes the abuse or misuse of decking material.

Our warranty gives our customers peace of mind that every stage of the project will be completed in compliance with construction codes and guidelines.

Many of our products, such as Azek, TimberTech and James Hardie, offer an additional limited lifetime warranty. The warranties for these high-performance materials may differ slightly by brand.



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## WHAT TO EXPECT



FSBD will come to your home for an initial assessment of your property, grading and slope, additional structures and any other variables that should be considered before beginning a project.

After the consultation, we'll design a proposal for your home that takes into consideration any additional features, such as outdoor kitchens and fireplaces, to enhance your space. We'll give you an idea of the time frame and explain our warranty and craftsmanship.

Our estimates are clear and upfront. We give you a base number that includes the patio or deck, cost to extend the project by square footage and pricing for any upgrades to more expensive materials. We also break out any additional options, including roofing, fireplaces or firepits, walls, lighting, landscaping and electrical work. All administrative work such as permits, designs, taxes, disposal and delivery are itemized so you can see what you're paying for.

Once you approve the project and put down a deposit, our team of installers will begin work. We accept all major credit cards, and also offer financing for projects up to \$100,000.

*The sooner you give us a call, the earlier you'll be enjoying the backyard you always wanted.*

## FINANCING:

Home improvement projects add curb appeal and value to your property, but they can be a big expense and strain on your finances. FSBD accepts all major credit cards and offers financing on projects up to \$100,000. We have close partnerships with financial service companies to help you secure funding and get your new project underway.



## WHAT OUR CLIENTS SAY

We take pride in our work and our many satisfied customers. Here are what some of them had to say:

“The whole process went above and beyond our expectations. From the first meeting to the delivery of the estimate, prices for our changes and the start and finish dates, all was delivered as promised. And most important, the finished product was above our expectations. I would recommend them without hesitation.”

*R. Morgan, Newark, DE*

“Wow, wow, wow! If you are looking for hardworking, honest, creative contractors, look no further! First State Building Design built our deck and did an amazing job. They were on time every day and answered our questions as we watched the deck being created. They were respectful, meeting our deadline and budget. Thanks so much to Joe Oakes and the crew. We love our deck!”

*R. Schutz, Wilmington, DE*

“We hired First State Building and Design to build our deck after conducting four interviews. Joe Oakes was incredible, from the very first meeting through the end of the project. It was incredibly thorough and professional. When it was completed, they cleaned up the entire work area so the only thing left for us was a brand new deck to enjoy.”

*K. Bartram, Middletown, DE*

“We engaged the services of FSBD to construct a new 27'x 20' deck made of Azek and TimberTech decking materials. It also included a spiral staircase by Salter Spiral Staircases. The craftsmanship and experience of the team are unmatched. You can expect to get everything you asked for and more. I'd absolutely use FSBD for future projects and would recommend their services without hesitation.”

*B. Brockwell, Lincoln University, PA*



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